



**BOYS & GIRLS CLUBS  
OF CENTRAL ORANGE COAST**

Costa Mesa | Irvine | Newport Beach | Orange | Santa Ana

# GREATNESS **DEFINED//**

ANNUAL REPORT **2015-2016**





“

THE PIMCO FOUNDATION IS A HUGE BELIEVER IN THE CLUB – IN ITS MISSION, WORK, AND IMPACT. THE CLUB EMPOWERS ITS YOUTH TO HAVE A VOICE, HELPS YOUTH AND THEIR FAMILIES THRIVE, AND ULTIMATELY BUILDS STRONGER, MORE VIBRANT COMMUNITIES. THE CLUB INSPIRES AND NURTURES, AND CREATES OPPORTUNITIES FOR YOUTH IN INNOVATIVE WAYS THAT CONSISTENTLY REFLECT VISIONARY LEADERSHIP. **ABOVE ALL, THE CLUB TRANSFORMS YOUTH AND FAMILIES, AND THE PIMCO FOUNDATION IS “ALL IN” IN TERMS OF SUPPORT.**

**SARAH MIDDLETON** | PIMCO FOUNDATION

## A LETTER FROM

# Robert Santana



What does it mean to be a family? It means being surrounded by people you care about. It means having a support system. It means you can always count on each other...

This last year we expanded our family and are now serving youth and families in the cities of Santa Ana, Costa Mesa, Newport Beach, Irvine, and Orange. As our family has grown, so has our depth of services and impact. As a family of Clubs, we are united under one vision, one set of values, and one mission. **We are laser-focused on providing mentors and support systems to every child that lives within our reach because we believe everyone deserves the opportunity to reach their full potential.**

In addition to strengthening our organizational chart and increasing our impact with a regional footprint, we have seen cost savings, buying power, and efficiencies throughout the organization. These savings have been reinvested into programs, equipment, staffing, and facilities. We have increased the number of our Early Literacy Intervention sites from 8 to 10 Elementary School sites, College Bound from 4 to 7 High School Sites, and introduced 2 new Teen Center collaborations on high school campuses. We have continued to strengthen our coding, engineering, robotics, and 21st Century programs to ensure that our Members are prepared for the world waiting for them.


**Our collective impact is focused around the core philosophy that every child, no matter their circumstances or background, needs a mentor in their life.** Every child needs a support system and role models to look up to. Every child needs to know they are cared for and loved. It is our promise to ensure every child we have the privilege of serving has these resources and relationships in their life.

Our family is made up of our team of Mentor Professionals, Board of Directors, Members, Parents, Donors, & Partners. Together, we make this family great! We thank you for being a part of our family!

A handwritten signature in green ink, appearing to read 'R. Santana', with a large, stylized 'S' at the end.

*Robert Santana*





# A FAMILY OF CLUBS //

The merger with the Boys & Girls Club of the Harbor Area and expansion into Orange this year created a new, stronger family of Clubs: the **Boys & Girls Clubs of Central Orange Coast**. We are proud to serve the Costa Mesa, Irvine, Newport Beach, Orange and Santa Ana communities. The responsibility of serving more youth in more cities across Orange County is not something we take lightly and we are committed to investing in the kids and families we serve with a first-class mentoring experience and the support system they need to succeed. //



218,000  
YOUTH WITHIN  
OUR REACH



# PAVING THE WAY TOWARDS A **GREAT FUTURE//**

Our vision is to create confident, educated and informed leaders out of every child that enters our Club doors. Our model for doing this includes several key strategies.



## **Impact Model**

A holistic approach to youth development that keep kids on track by providing students with 60 additional days of academic instruction per year, while also enriching their learning experience through fun and engaging opportunities. Every day, our impact model, provides every child access to an hour of academic assistance and homework help, physical fitness and health education, and academic enrichment programs.



## **Family Strengthening Initiative**

Based on the belief that strengthening the entire family unit will put our kids on a greater path to success, this program model focuses on educating, empowering, and equipping the parents in our community to improve their family's education, finances and health.




## **Early Literacy Program**

In partnership with Santa Ana Unified School District, our Early Literacy Program addresses educational gaps that exist and provides targeted during the school day intervention at the Club and school sites throughout the city. Our goal is to ensure our kids are reading at grade level, and on track for educational success.



## **College Bound & Teen Services**

As our members get older, we have created teen programs and our College Bound program to facilitate their successful transition from high school to college, making some of our graduates the first in their families to pursue an education beyond high school.



Mentorship is an integral part of growing up and becoming a successful adult. Coming to the Club each day knowing there are adults who care about them, is part of what keeps our students on track and makes our program successful.

It is only through the collective impact of our entire community coming together that we can truly achieve success for our Clubs and the youth we serve. The donors and partners who invest in our Clubs create opportunities that change lives and affect generations to come. Our strategic partners, volunteers and mentor professional staff are an integral part of making our vision a reality.

As our family of Clubs continues to grow, our passion to positively impact the lives of youth in the cities we serve grows with it. We continue to work to serve all of the children and their families at our Clubs and in doing so, we strengthen their family units, their future success and our surrounding communities. //



“THE CLUB IS MY FAVORITE PLACE TO GO AFTER SCHOOL AND IN THE SUMMERS. I THINK I WANT TO COME BACK AND WORK FOR THE CLUB WHEN I GROW UP, SO I CAN HELP KIDS LIKE ME! THE STAFF ARE MORE THAN JUST TEACHERS, THEY ARE MY FRIENDS, AND REALLY CARE ABOUT ME DOING WELL IN SCHOOL AND LIFE.”

**SIENNA KODNEGAH**  
4TH GRADE  
NEWPORT BEACH





# FAMILY STRENGTHENING//

As one of the few Boys & Girls Clubs in the United States serving the whole family, we lead in innovation and collective impact through targeted partnerships. With a network of almost 40 non-profit and partner agencies providing programs in our facility, our Clubs deliver a comprehensive strategy that strengthens the family unit and equips them with the skills they need to break out of poverty. //

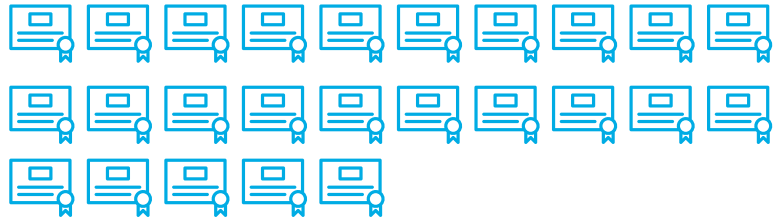
## **SKILLS PROVIDED INCLUDE:**

- Financial literacy
- Adult english as a second language (ESL classes)
- Adult fitness classes
- Pre-K school readiness classes
- Family support services referrals
- Health, wellness and dental services
- Counseling services
- Parenting workshops
- Nutrition workshops
- Social services enrollment



# 250

Number of unique families served



# 38

Number of nonprofit & community partners

Some of our nonprofit & community partners include:

SANTA ANA UNIFIED SCHOOL DISTRICT

ORANGE UNIFIED SCHOOL DISTRICT

UCI

CHOC

CAL STATE FULLERTON

CATERINA'S CATERING CLUB

ORANGE COUNTY UNITED WAY

SALVATION ARMY

LATINO HEALTH ACCESS

WOMEN HELPING WOMEN

## SERVICES OFFERED

Some of our classes offered include:

- English as a Second Language
- Computer Basics & Keyboarding
- Pre-K Preparation
- Child Behavior Pathways
- Parenting Workshops
- Financial Literacy
- Health Fairs & Clinics
- Adult Fitness Classes
- Nutrition Workshops
- Counseling Services

## 2017 GOALS

- ❗ SERVE OVER **300 UNIQUE FAMILIES**
- ❗ SCALE SERVICES BEYOND JOE MacPHERSON CENTER FOR OPPORTUNITY TO NEW SITES AND CITIES
- ❗ EXPAND NETWORK OF COMMUNITY PARTNERS



# COLLEGE BOUND //

Our College Bound program ensures that a student's success is not determined by their zip code, or a limited access to resources. We support students through their high school careers, graduation and beyond by providing mentors that help build a custom plan for their futures. Focusing on one-on-one academic advisement, access to tutors, college campus tours, SAT preparatory classes, financial understanding of secondary education, and so much more! Graduating from high school is just the first step in making sure our teens reach their full potential; our goal is to ensure that every graduating senior has a plan for their future and a path forward to thrive. This past year we were able to expand College Bound beyond the Garage Teen Center and served 125 teens at three sites. //





# 100%

of seniors in **College Bound** graduated on time with a plan for their future

# \$440,000

Amount raised in financial aid, grants and scholarships for the 2016 graduating class:  
**Over \$18,000 per student!**

## DEDICATED TEEN SPACE

There is now dedicated space for teens at the Costa Mesa, Irvine, Newport Beach and Santa Ana Club locations. Feel free to check them out on our website at [www.boysandgirlsclub.com](http://www.boysandgirlsclub.com).



## WHAT'S NEXT FOR COLLEGE BOUND GOAL TO SERVE **350 TEENS** NEXT YEAR AT **7 SITES!**

Garage Teen Center, Santa Ana and Saddleback High Schools, Samueli and NOVA Academies in Santa Ana, and Orange and El Modena High Schools in Orange



# EARLY LITERACY//

This year our Early Literacy Program expanded into eight elementary schools to provide targeted daytime literacy intervention. Our literacy nights encourage families to take part in reading with their children, a critical part to developing good study skills and keeping kids on track with their peers in school.

According to a National Center for Education Statistics study, 65 percent of fourth graders read at or below the basic level. Learning the critical reading skills early in life makes a huge difference in their performance in other classes and their attitudes towards school. By targeting gaps that exist, our Early Literacy Program equips students with the tools to be successful in both school and in life. //



129

Students made strategic improvement in the # of words read

&

120

in their ability to read accurately.

615

Number of kids served during 2015-2016 school year

83%

Growth in words read of first graders in the program

10

Number of current sites

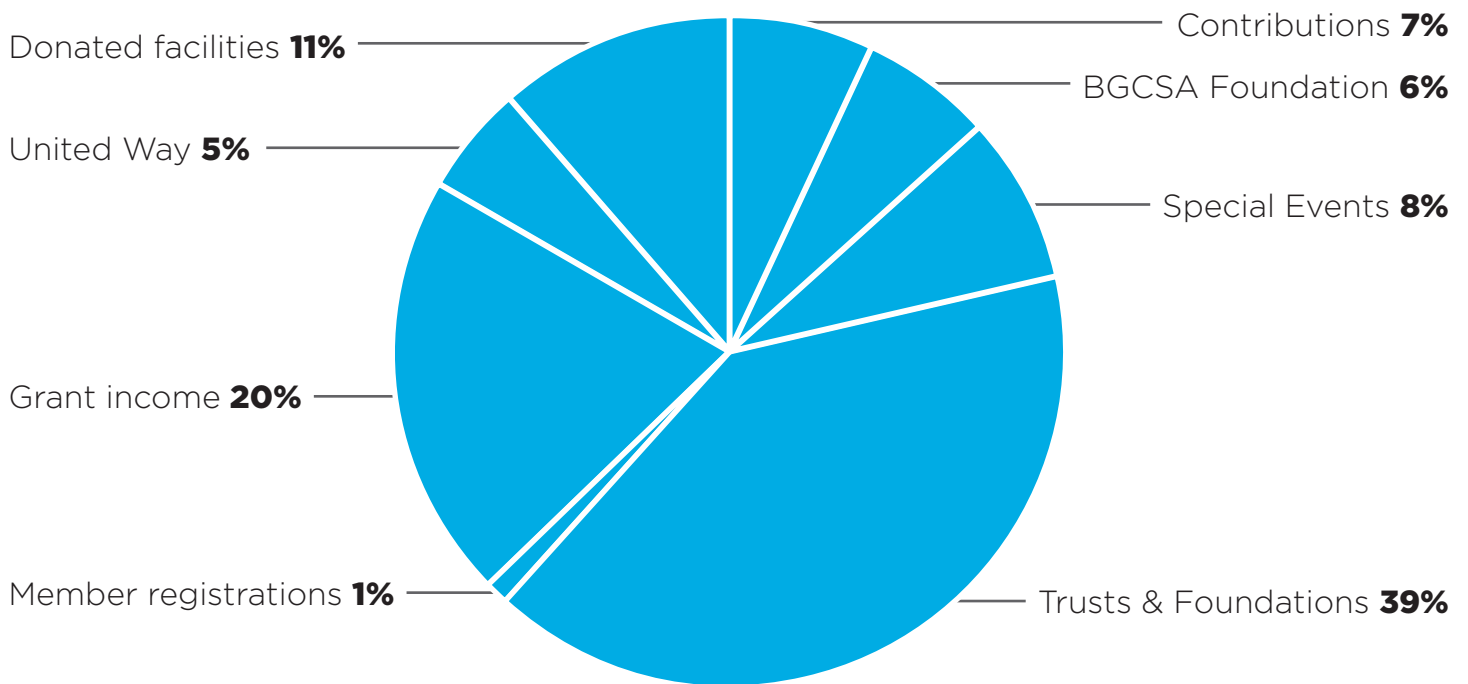


## WHAT'S NEXT

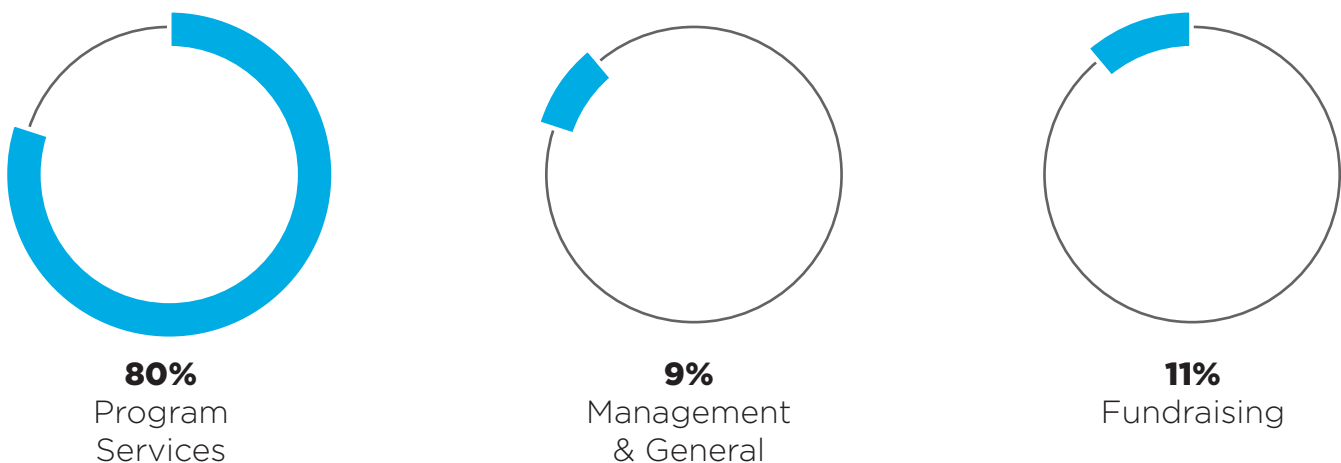
GOAL TO EXPAND TO **12 SITES** IN THE 2017 SCHOOL YEAR AND SERVE **900 KIDS!**

# FINANCIALS //

## REVENUE



## EXPENSES







INTEGRITY TO MY FAMILY AND OUR FOUNDATION MEANS SHOWING UP WHEN ASKED. THE BOYS & GIRLS CLUBS OF CENTRAL ORANGE COAST STAFF CONTINUALLY DO SO FOR ALL THE CHILDREN AND FAMILIES WHO ARE DEPENDING ON A SAFE AND INVITING SPACE. **THE CLUB IS MORE THAN AN AFTERSCHOOL PROGRAM, IT IS A SAFETY NET FOR THE COMMUNITY.** THEY HAVE MADE A TREMENDOUS IMPACT IN THE COMMUNITY. ROBERT SANTANA AND HIS TEAM HAVE TAKEN THE CLUB TO GREATER HEIGHTS AND IN TURN, HAVE ENABLED EACH CHILD TO REACH THEIR FULL POTENTIAL.

**MAYA PATEL** | PRESIDENT TARSADIA FOUNDATION

# DONOR LIST //

Only through the generosity and support of our donors can the Club create change in the lives of those we serve. We believe in bringing the entire community together to find ways to invest, support, volunteer and mentor our kids. Below are the donors that invested with the Boys & Girls Club of Santa Ana during our 2015-16 Fiscal Year ending June 30, 2016. Thank you for your continued investment in our Club and for the commitment and impact created!

## CHAMPION OF YOUTH CIRCLE \$100,000+

BOYS & GIRLS CLUB  
OF SANTA ANA  
FOUNDATION

THE  
JOE MACPHERSON  
FOUNDATION



PETER & GINNY  
UEBERROTH  
FAMILY FOUNDATION



WEINGART  
FOUNDATION

## BENEFACTORS CIRCLE \$50,000-\$99,999

The Annenberg Foundation  
O.L. Halsell Foundation

PIMCO Foundation  
Sharon D. Lund Foundation

Taco Bell

## PRESIDENT'S CIRCLE \$25,000-\$49,999

AT&T  
Cecilia M. Besnard  
Draper Family Foundation  
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Kingdom of Love Foundation  
Pacific Youth Foundation  
The Bruery LLC  
The David B. Gold Foundation

The McBeth Foundation  
The Swayne Family Foundation  
Anne MacPherson West & Peter West

## DIRECTORS CIRCLE \$10,000-\$24,999

The Allen & Friedmann families  
Bank of America Charitable  
Foundation  
Croul Family Foundation  
Tad & Barbara Danz  
Edison International  
Nicole Carrillo Hall & Keith Hall  
Donald & Carolyn Honer

Greenpath  
Greinke Family Foundation  
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Dave & Judy Threshie  
The Green Foundation  
The Long Family Foundation  
Frank & Shannon Tucker  
Travis & Candice Whitten  
Waltmar Foundation  
Waste Management of OC



## CLUB CIRCLE \$5,000-\$9,999

Allergan Foundation  
American Business Bank  
Anonymous  
Martha Ann Cheney Brooks  
Kevin & Melissa Castle  
Heritage Foods, LLC  
Brent & Cheryl Holden  
Mike & Charlene Immell

Macy's  
Martfam Foundation  
William & Carol McConnell  
Michael Mugel  
Marla Noel  
Nordstrom  
Opus Bank  
Steven & Tina Paul

Robert Half International  
Richard & Darlene Sanchez  
Santa Ana Auto Mall  
David B. Smith  
Robert D. Voit  
W.R. Grace Foundation Inc.  
Wells Fargo Foundation  
Western Digital Foundation

## PARTNER \$2,500-\$4,999

Angels Baseball  
CHOC Children's Hospital  
City of Santa Ana  
Dhont Family Foundation  
Adam & Lisa Dooley  
Edwards Lifesciences  
Gap Foundation  
David Robert Heywood  
Kaiser Permanente Orange County

Linda I. Smith Foundation  
Gordon & Sheila Mann  
Carlos & Lisa Martinez  
Mark & Janelle McLoughlin  
Margaret Muirhead  
David & Rita Prizio  
Redline Detection  
Rob Richardson  
Ross Dress For Less

Santa Ana North Rotary Foundation  
Santa Ana Unified School District  
Snell & Wilmer, L.L.P.  
Southern California Gas Company  
The Crevier Family Foundation  
U.S. Bank  
Voit Real Estate Services  
Ware Disposal Company  
Yum! Brands Foundation, Inc.

## ADVOCATE \$1,000-\$2,499

Tim & Cheryl Alders  
Ausherman Family Foundation  
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Mark & Ginger Beckel  
Joseph Bereiter  
Buffalo Wild Wings  
Thomas Callister  
Danna Campbell  
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Superior Foundation  
Technossus  
TelecomPioneers-DeAnza Chapter #68  
David Wilson  
Ermin Wojcik  
Xerox Corporation

## LIFETIME GIVING SOCIETY

### BENEFACTOR \$1,000,000+

Joe MacPherson Foundation  
O.L. Halsell Foundation

### MENTOR \$500,000-\$999,999

Tad & Barbara Danz  
Orange County United Way  
The Ueberroth Family Foundation  
Boys & Girls Club of Santa Ana Foundation

### LEADER \$250,000-\$499,999

AT&T  
In Memory of Wanda Bose-Kemper  
In Memory of Ross & Phyllis Escalette  
Anne MacPherson West & Peter West  
Taco Bell  
Tarsadia Foundation  
Waste Management of OC  
Weingart Foundation  
Ruth D. Wetherbee



AS A MEMBER OF THE BOYS AND GIRLS CLUB OF SANTA ANA IN MY YOUTH, I WAS GREATLY INFLUENCED BY THE MENTORS THAT SUPPORTED ME. **I AM PROUD TO BE PART OF THE BOYS & GIRLS CLUBS OF CENTRAL ORANGE COAST FAMILY.** THIS PLACE HAD A TREMENDOUS IMPACT ON MY LIFE AND HELPED SHAPED ME INTO THE MAN I AM TODAY.

**RICHARD PORRAS** | REGIONAL VICE PRESIDENT | AT&T





# BOARD OF DIRECTORS //

## **President**

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Opus Bank

## **VP of Board Development**

**Raul Jara**  
Roberto's Auto Trim

## **VP of Resource Development**

**Anne MacPherson West**  
Joe MacPherson Foundation

## **VP of External Relations**

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McLean Motors

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Toes on the Nose

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Community Volunteer

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County Executive Office

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Green Job Interview

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Newport Mesa Unified School District

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Terrace Hill Olive Oil/Taco Bell

## **David Threshie**

Community Volunteer

## **Jennifer Vaughn**

Southern California Gas Company



GREATNESS  
BEGINS  
WITH **YOU!**



**BOYS & GIRLS CLUBS  
OF CENTRAL ORANGE COAST**

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