



BOYS & GIRLS CLUBS OF CENTRAL ORANGE COAST

Costa Mesa | Irvine | Newport Beach | Orange | Santa Ana



GREATNESS DEFINED

ANNUAL REPORT
2016-2017

WHO **WE ARE**

Our family of Clubs is
united under one mission...
one vision...one core value

MISSION

To ensure every child has
mentors and **champions** in life.

VISION

All children will **build** positive
life-long memories, **achieve**
their greatest potential and **inspire**
future generations.

CORE VALUE

Pursue **greatness**



A LETTER FROM ROBERT SANTANA



The best way to truly know an organization is to understand what it stands for and what it believes. In other words, the DNA of an organization can be defined by its core mission, aspirations for the future, and culture.

In addition to our significant expansion of sites and programs this year, we also engaged in a comprehensive and community-driven process to reinvigorate and hone our mission, vision, and core value. **Our focus through this process was to be bold and ambitious on behalf of those we serve—today and into the future.** We are thankful for every parent, child, and community partner who helped us craft these statements and create a vision for the future of their Clubs.

We have become the mission-driven organization we are today because we believe every child, no matter his or her circumstances or background, needs mentors and champions in life.

As we look to the future, we are truly inspired by the kids we mentor and the impact they will have on the world someday. **Our passion for the mission grows exponentially for every child who overcomes an obstacle, achieves success in school, discovers his or her voice, and unlocks his or her greatest potential.** We believe the impact of our mentorship can change someone's trajectory and will last a lifetime.

We remain more focused and committed to our mission than ever before. We are excited to continue expanding our reach this year and expect to impact almost 8,000 kids and teens—about 1,000 more than last year.

We believe in the **greatness** that exists in every child. Our team of Mentor Professionals continues to grow as we deepen our impact in the cities of Costa Mesa, Irvine, Newport Beach, Orange, and Santa Ana. **While our reach extends to 63 sites across 5 cities, our family of Clubs is united under one mission...one vision...and one core value.**

On behalf of every child and family we serve, thank you!

Robert Santana, CEO

BOARD OF DIRECTORS

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Noel Foundation Solutions

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Linda Schilling

Schilling Law Group

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Cathy Stahl

PIMCO

W. David Stauffer, Jr.

Morgan Stanley

Dr. Kurt Suhr

*Newport Mesa Unified
School District*

David Threshie

Retired

Shannon & Frank Tucker

Terrace Hill Olive Oil/Taco Bell

Corrinne Wilsey

En Pointe Technologies

FIVE CLUBS. **ONE FAMILY.**

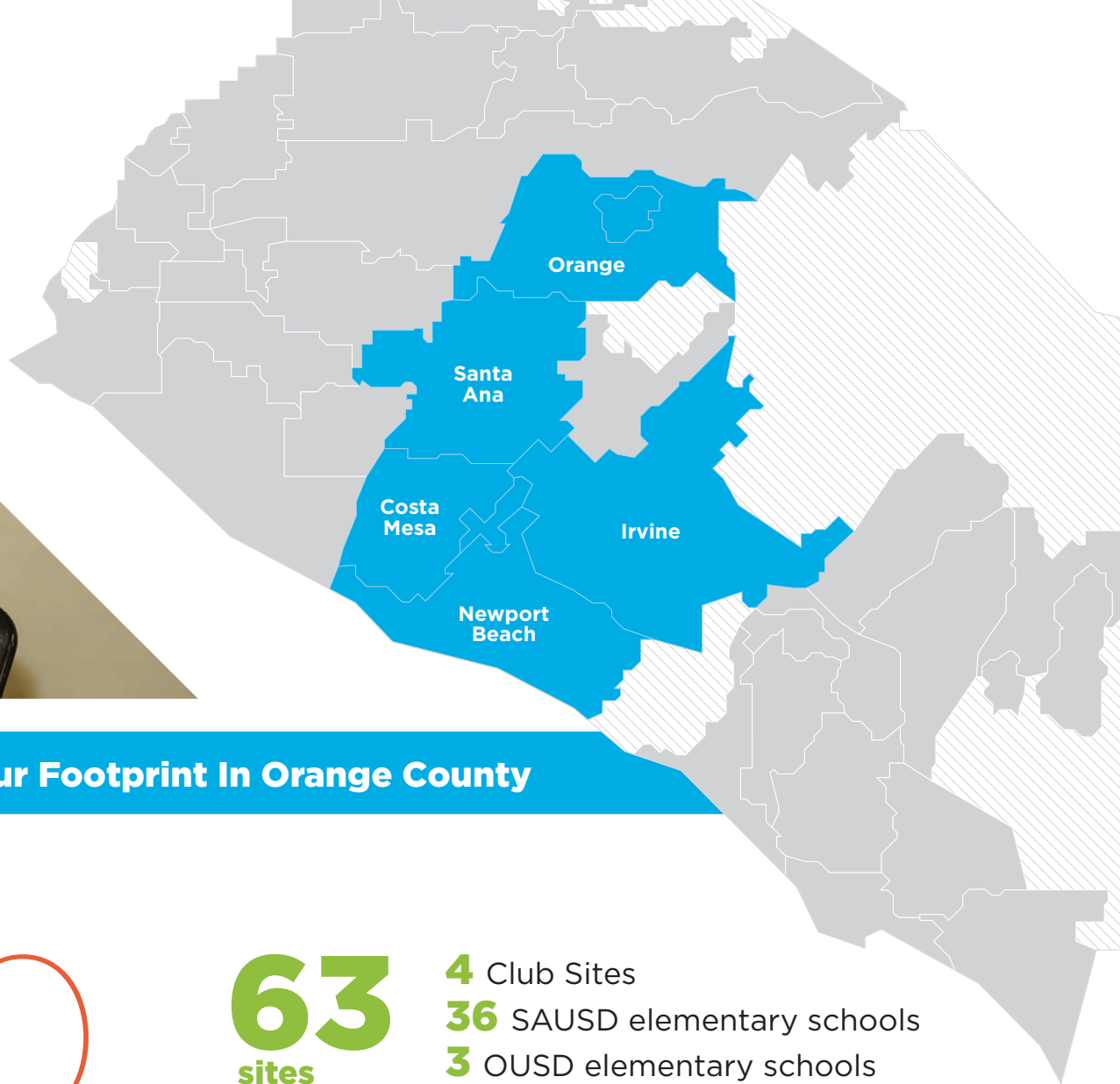
family

Noun

fam•i•ly \ 'fam-lē , 'fa-mə- \ a group of people united by certain convictions or a common affiliation



The Boys & Girls Clubs of Central Orange Coast exists to **serve as mentors and champions** for all those who call our Clubs home. We are committed to investing in the kids, families and communities we serve with a first-class mentoring experience and the support system they need to achieve greatness.



Our Footprint In Orange County

20

different
**enrichment
programs**
offered to
our Club kids

63

sites
where we
provide
programs
and
services

4 Club Sites

36 SAUSD elementary schools

3 OUSD elementary schools

2 NMUSD elementary schools

9 SAUSD middle schools

5 SAUSD high schools

2 Charter high schools in Santa Ana

2 OUSD high schools

8,000



children served
annually

BUILDING GREAT FUTURES

mentorship

Noun

men•tor•ship \ 'mentôrSHip \ the guidance provided by a mentor, especially an experienced person in a company or educational institution

We believe every child deserves a **mentor** and **champion** in life through the development of strategic programming.



2,000

kids served
daily by
our Clubs

Impact Model

A holistic approach to youth development that keeps kids on track by providing students with 60 additional days of academic instruction per year while also **enriching** their learning experience through fun and engaging opportunities. Every day, our impact model provides every child access to an hour of academic assistance and homework help, physical fitness and health education, and academic enrichment programs.

Early Literacy Program

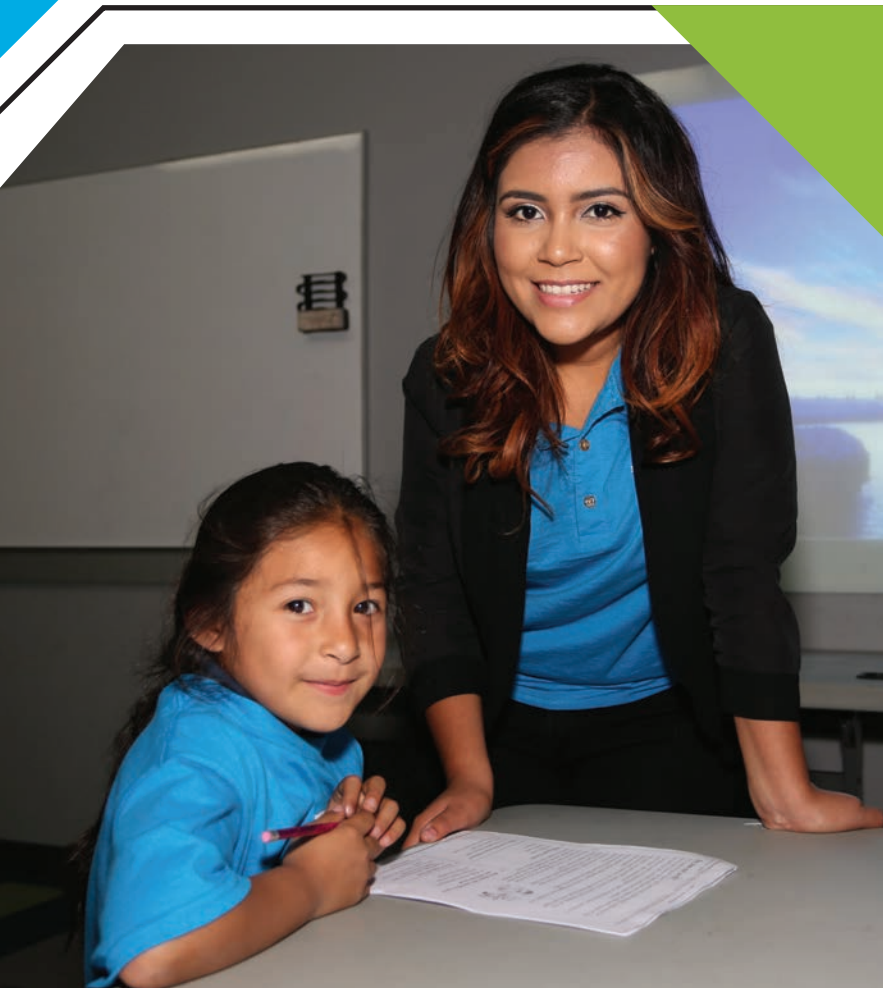
In partnership with Santa Ana Unified School District, our Early Literacy Program addresses educational gaps that exist and provides targeted **intervention** during the school day at the Club and school sites. Our goal is to ensure our kids are reading at grade level and on track for educational success.

College Bound & Teen Services

Because middle and high school students still need mentors and champions in life, we have created teen-centered programs, including College Bound. With these services, we help facilitate their **successful** transition through high school and into college, making some of our graduates the first in their families to pursue an education beyond high school.

Family Strengthening Initiative

Based on the belief that strengthening the entire family unit will put our kids on a greater path to success, this program model focuses on educating, **empowering**, and equipping the parents in our community to improve their family's education, finances, and health.



Mentorship is an integral part of growing up and becoming a successful adult. Coming to the Club each day knowing there are adults who care about them, is part of what keeps our students on track and makes our program successful.

It is only through the collective impact of our entire community coming together that we can truly **achieve** success for our Clubs and the youth we serve. The donors and partners who **invest** in our Clubs create opportunities that change lives and affect generations to come. Our strategic partners, volunteers, and mentor professional staff are an integral part of making our vision a reality.

As our family of Clubs continues to grow, our passion to positively **impact** the lives of youth in the cities we serve grows with it. We continue to work to serve all of the children and their families at our Clubs and in doing so, we strengthen their family units, their future success, and our surrounding communities.



“THE BOYS AND GIRLS CLUB IS THE PLACE I GO TO HAVE **FUN**. I HAVE ACTIVITIES AND THE GYM TO ALWAYS LOOK FORWARD TO AND FRIENDS AND STAFF TO HANG OUT WITH. THEY **HELP** ME WITH MY HOMEWORK AND PROBLEMS IN MY LIFE, AND I **LOVE BEING GREETED** WITH A SMILE BY THE STAFF WHEN I WALK THROUGH THE DOOR. (SHOUT OUT TO MS. CANDICE!) THE BOYS AND GIRLS CLUB IS A GREAT PLACE TO GO TO AFTER SCHOOL.”

— **CHRISTIAN**
6TH GRADE
3-YEAR CLUB MEMBER



EARLY LITERACY

literacy

Noun

lit•er•a•cy \ 'li-(ə-)rə-sē \

the quality or state of being literate

Our Early Literacy Program provides targeted literacy intervention during the school day at our partner schools for students in 1st through 3rd grades, based on reading ability, as well as for Club members during the summer months. We encourage and educate kids and their families on the importance of reading. We offer experienced staff, curriculum, and mentoring with the goal to help all Club kids achieve reading at or above their grade level.

Students who don't read proficiently by the 3rd grade are 4 times more likely to drop out of school. By targeting gaps that exist, our Early Literacy Program equips students with the tools to be successful in both school and in life.

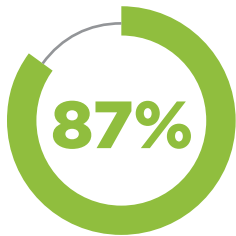
Last year, 231 students (27%) in the program achieved grade level reading skills, and an additional 39% showed marked improvement!



11



CURRENT SITES



of teachers noticed an increase in reading confidence, classroom participation, and motivation among students in the program.

850

kids served during 2016-2017 school year, an increase of **38%** over last year.



IN PURSUIT OF GREATNESS: 2018 GOAL

WE AIM TO SERVE **900** STUDENTS AT **15** SITES. AS WE LOOK TOWARD THE FUTURE, SANTA ANA UNIFIED SCHOOL DISTRICT HAS GIVEN US ACCESS TO EXPAND OUR EARLY LITERACY PROGRAM INTO ALL 36 OF ITS PUBLIC ELEMENTARY SCHOOLS ONCE WE SECURE SUSTAINABLE FUNDING.

COLLEGE BOUND

bound

Adjective

\ 'baʊnd \ intending to go

Our College Bound program was created to ensure that a student's success is not determined by his or her zip code or limited access to resources. We **support students** through their high school careers, graduation, and beyond by providing mentors that help build a custom plan for their futures.

Focusing on

- One-on-one academic advisement
- Access to tutors
- College campus tours
- SAT preparatory classes
- Financial understanding of secondary education
- and so much more!

OUR GOAL IS TO ENSURE THAT EVERY GRADUATING SENIOR HAS A PLAN FOR HIS OR HER FUTURE AND A PATH FORWARD TO THRIVE.

370 teens at **7** sites up nearly **200%** from 125 at 3 sites last year.

OF THE 42 SENIORS IN THE PROGRAM:



graduated
on time



were accepted
to and have
entered colleges
and universities



of underclassmen
progressed to the
next grade on
schedule

\$510,000

raised in financial aid, grants, and
scholarships for the 2017 graduating class!
Over \$12,000 per student for his/her first year!



IN PURSUIT OF GREATNESS: 2018 GOAL

IN THE FIRST HALF OF THE 2017-18 SCHOOL YEAR, WE HAVE ALREADY EXPANDED TO PROVIDING COLLEGE BOUND AT **11** SITES, INCLUDING 3 ADDITIONAL SCHOOLS IN SANTA ANA. WITH OUR INCREASED CAPACITY, WE ARE ON TRACK TO SERVE **800** HIGH SCHOOL STUDENTS THROUGH COLLEGE BOUND THIS YEAR!

FAMILY **STRENGTHENING**

strengthen

Verb strength•en \ 'streNG(k)THən \ make or become stronger



To effectively change the future for our Club members, we deliver a strategic network of non-profit and community partners to serve the **whole family** and strengthen the family unit by providing services to equip them with the skills they need to **break out of poverty and pave a new path forward.**

SKILLS PROVIDED



Financial literacy



Adult fitness classes



Counseling services



Adult English as a second language (ESL classes)



Pre-K school readiness classes



Family support services referrals

IN PURSUIT OF GREATNESS: 2018 GOAL

GROW TO SERVE **400** FAMILIES AND
EXPAND OUR REACH INTO SOME OF
OUR OTHER CLUB LOCATIONS.

364  UNIQUE FAMILIES SERVED

42  NONPROFIT &
COMMUNITY PARTNERS



"The Club has given my kids the avenues to explore their curiosity, the confidence to build relationships, a place to become what they want to be. Thanks to the Boys & Girls Clubs of Central Orange Coast, I am confident every day knowing that they're in good hands. Because the Boys & Girls Club is a part of my family."

— **MARIA**
SANTA ANA



Health,
wellness and
dental services



Nutrition
workshops



Parenting
workshops



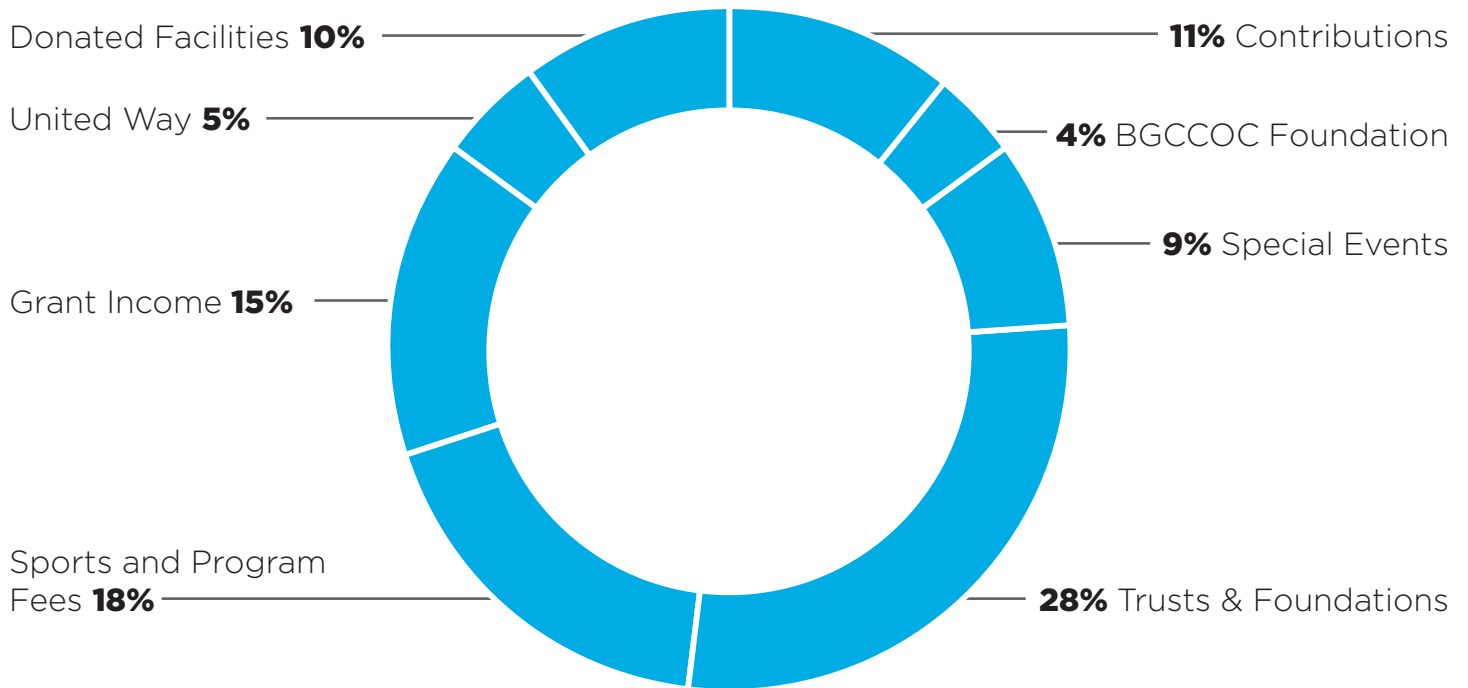
Social services
enrollment



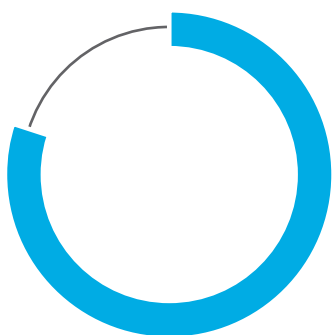
High school
equivalence

FINANCIALS

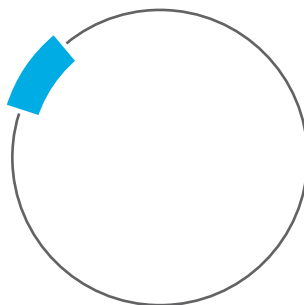
REVENUE



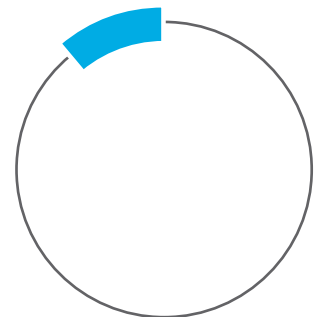
EXPENSES



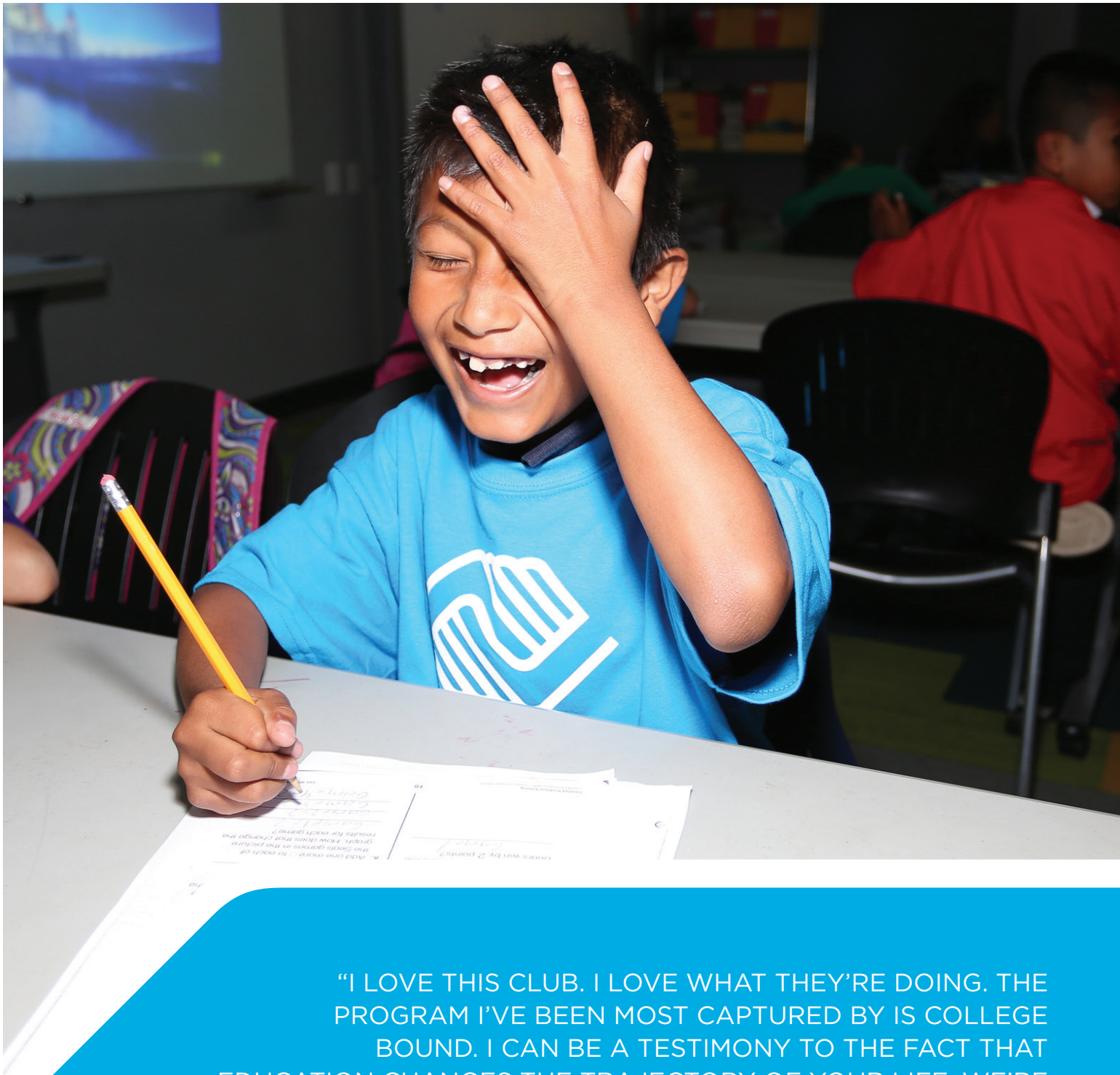
81%
Program
Services



9%
Management
& General



10%
Fundraising



“I LOVE THIS CLUB. I LOVE WHAT THEY’RE DOING. THE PROGRAM I’VE BEEN MOST CAPTURED BY IS COLLEGE BOUND. I CAN BE A TESTIMONY TO THE FACT THAT EDUCATION CHANGES THE TRAJECTORY OF YOUR LIFE. WE’RE CHANGING LIVES BY GIVING THESE KIDS THE CHANCE TO GET AN EDUCATION, TO OPEN THAT DOOR OF OPPORTUNITY. I AM EXTREMELY PLEASED TO BE ABLE TO BE A SUPPORTER OF COLLEGE BOUND, AN ADVOCATE OF IT, AND A FRIEND OF THE CLUB.”

— **KEITH SWAYNE**

CHAIRMAN, THE KEITH & JUDY SWAYNE FAMILY FOUNDATION
CLUB ALUMNUS

DONOR LIST

Only through the generosity and support of our donors can the Club create change in the lives of those we serve. We believe in bringing the entire community together to find ways to invest in, support, volunteer, and mentor our kids. Below are the donors who made gifts to the Boys & Girls Clubs of Central Orange Coast during our 2016-17 fiscal year ending June 30, 2017. Thank you for your continued investment in our Club and for the commitment and impact you create!

CHAMPION OF YOUTH CIRCLE \$100,000+



THE
JOE MACPHERSON
FOUNDATION



Keith
Swayne



BENEFACTOR CIRCLE \$50,000-\$99,999

Boys & Girls Club of America
Draper Family Foundation
James S. MacPherson

O.L. Halsell Foundation
Opus Community Foundation
PIMCO Foundation

Taco Bell
Anne MacPherson West & Peter West

PRESIDENT CIRCLE \$25,000-\$49,999

AT&T
Hi-Time Wine Cellars
Hoag Memorial Hospital Presbyterian
Hyundai Capital America

Macy's
David & Robyn Stauffer
The Bruery LLC
The Long Family Foundation

The McBeth Foundation
The Swayne Family Foundation
Frank & Shannon Tucker

DIRECTOR CIRCLE \$10,000-\$24,999

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Allen 2014 Charitable Lead Annuity
Trust
Angels Baseball
Anonymous
Automobile Club of Southern
California
Eric & Connie Boden
Rob Caulfield

Croul Family Foundation
Tad & Barbara Danz
Sandy Fainbarg
George Hoag Family Foundation
Greenpath
Haskell & White, LLP
Peter & Helen Maxwell
Pacific Life Foundation
Southern California Edison

The David B. Gold Foundation
The Green Foundation
The Holden Family Foundation
Dave & Judy Threshie
Walmart Foundation
Waste Management of OC
Travis & Candice Whitten
Yum! Brands Foundation, Inc.

CLUB CIRCLE \$5,000-\$9,999

Allergan Foundation
Richard & Amy Allred
American Business Bank
Ann Brooks
C. J. Segerstrom & Sons
Change a Life Foundation
Charles Schwab Foundation
Irving M. & Nancy Chase
Cox Communications
Disneyland Resort

Edwards Lifesciences
Foundation
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Marla Noel
Nordstrom
Wayne & Karen Pinnell
David Pyle
Rotary Club of Irvine
Samueli Foundation

Richard & Darlene Sanchez
Santa Ana Auto Mall
Rick & Cathy Stahl
Sunwest Bank Charitable
Foundation
TJX Foundation
Robert D. Voit
Wells Fargo Foundation
Wingnuts
Ermin Wojcik

PARTNER \$2,500-\$4,999

Christy Belknap
Jake & Melissa Brandman
Larry & Debbie Bridges
Keith & Jessica Buckley
Thomas Callister
Century 21 JR Gibson
CHOC Children's Hospital
City of Newport Beach
Costa Mesa-Newport Harbor
Lions Club
Brian & Laura Cox
Dhont Family Foundation
Scot & Suzanne Ellingson

HKA Marketing
John & Julia Houten
Irvine Company Office
Properties
Jones Day LLP
Kimco Staffing Services, Inc
Dr. Alberto Manetta
Rhyann & Melissa Martin
Gary & Laura McArdell
Microsoft Corporation
Morgan Stanley Foundation
Opus Bank
Orange County Catering

Redline Detection
Resort at Pelican Hill
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Willie Rosoff & Linda Schilling
Ross Dress For Less
SAIC
Santa Ana North Rotary
Foundation
Santa Ana Unified School
District
Jerome & Stacy Schneider
Bobby & Diane Schwarz

Snell & Wilmer, L.L.P.
South Coast Subaru
Southern California Gas
Company
Stater Bros Charities
The Crevier Family Foundation
Tricon American Homes
Operations, LLC
U.S. Bank
Umpqua Bank
Dean Valeriano
Voit Real Estate Services

ADVOCATE \$1,000-\$2,499

Andalusia Country Club
Atlantic Aviation
Ausherman Family Foundation
Richard & Margaret Bayston
Mark & Ginger Beckel
Edward & Charlene Brumleu
Buffalo Wild Wings
C&R Restaurant Group, L.P.
Charles B. Caldwell
Carl E. Wynn Foundation
City National Bank
City of Irvine
William & Ronnie Coffie
Adam & Lisa Dooley
Bernard Dougherty
Frances L. Dye
Kevin & Kim Dykes

Euro Pacific Capital
Family Foundation Alliance
Diane Fesler
Fluor Foundation
Gap Foundation
Sallie Giblin
Gibson, Dunn & Crutcher LLP
John & Heidi Hartwig
Yvonne Herrell
Howard A. & Shirley V. Jones
Family Foundation
Steve & Susie Huntsinger
Intrepid Investment Banking
LLC
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James Krueger
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Jose & Yvette Magallanes
Michael & Kathi McLean
Ray & Toni Mendoza
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Muller Family Foundation
Newport Rib Company
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Sanam Parvizi
Precision Optical
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Rita Prizio
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RAND Corporation
Edward & Lizbeth Reilly
Tod Ridgeway
Elizabeth Rosas
SA Recycling

SAHM
John Saleman
Robert & Jamie Santana
ServiceFirst Restoration
Alice Stauffer
Technossus
The James & Glenys Slavik
Family Foundation
The Outreach Project
Toyota Motor Sales
Voluspa
Raymond & Connie Way
Corrinne & Jason Wilsey
Xerox Corporation

LIFETIME GIVING SOCIETY

BENEFACTOR \$1,000,000+

Joe MacPherson Foundation
O.L. Halsell Foundation
Orange County United Way
Tarsadia Foundation

MENTOR \$500,000-\$999,999

Boys & Girls Clubs of Central Orange
Coast Foundation
Tad & Barbara Danz
Peter & Ginny Ueberroth Family Foundation
Anne MacPherson West & Peter West

LEADER \$250,000-\$499,999

AT&T
Wanda Bose-Kemper*
Ross & Phyllis Escalette*
PIMCO Foundation
David Pyle
Taco Bell
The Long Family Foundation
Dave & Judy Threshie
Waste Management of OC
Weingart Foundation
Ruth D. Wetherbee*

**in memoriam*

LEAVING A LEGACY OF GREATNESS

legacy

Noun /'legesē/
anything handed down
from the past, as from
an ancestor or
predecessor.



The Boys & Girls Clubs of Central Orange Coast Foundation

The mission of the Boys & Girls Clubs of Central Orange Coast Foundation is to operate exclusively to financially support the Boys & Girls Clubs of Central Orange Coast. Established in December 1994, the Foundation provides donors the opportunity to support the Clubs through planned gifts that maximize efficiency and long term financial and estate planning thus leaving a legacy of philanthropy for generations to come.

THANK YOU TO THE DONORS WHO HAVE COMMITTED TO LEAVING A LEGACY OF GREATNESS



Wanda Bose-Kemper*
Thomas Callister
Michael & Kathi McLean
Marla Noel
Wayne & Karen Pinnell
Frank & Shannon Tucker
Anne MacPherson West & Peter West
Travis & Candice Whitten
Ruth D. Wetherbee*
Ermin Wojcik
Three donors who prefer to remain anonymous

**In memoriam*

FUTURE GREATNESS BEGINS WITH **FUTURE PLANNING**



HOW TO GIVE

We understand that giving is personal; we will work with you to ensure there is an option that meets your philanthropic needs.

- 1 CREATE YOUR PLAN** What plan is best for you? We can help you explore a variety of planned gift options (including stocks, real estate, insurance, and more) to help maximize your tax benefits as well as the impact on our mission for future generations.
- 2 RECOGNITION** By making a planned gift, you will enjoy recognition as a member of our Heritage Club, a special group of donors who believe in our kids and have chosen to leave a legacy of greatness.
- 3 FOR ADVISORS** We are available to help you provide clients with clear and understandable gift illustrations and options to meet their needs and goals.

FOR MORE INFORMATION ON WAYS YOU CAN LEAVE YOUR LEGACY WITH
THE BOYS & GIRLS CLUBS OF CENTRAL ORANGE COAST, PLEASE CONTACT:
TRAVIS WHITTEN, CHIEF PHILANTHROPY OFFICER
(714) 543-5129 | TWHITTEN@BOYSANDGIRLSCLUB.COM



**BOYS & GIRLS CLUBS
OF CENTRAL ORANGE COAST**

Costa Mesa | Irvine | Newport Beach | Orange | Santa Ana



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**please note our new address*

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IRVINE
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Irvine
(949) 551-8214

NEWPORT BEACH
2555 Vista Del Oro
Newport Beach
(949) 640-6650

SANTA ANA
950 W. Highland St.
Santa Ana
(714) 543-7212

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